The Business Administration Transfer (BAT) degree at Greenfield Community College meets the Mass Transfer Compact and is designed to meet most transfer requirements for admission to 4-year degrees related to business.

University of Massachusetts Amherst ISENBERG SCHOOL OF MANAGEMENT
Bachelor of Business Administration: Accounting, Finance, Management, Marketing, Operations & Information Management

- GPA of 3.0 or higher from Greenfield Community College
- MATH: grade of C or higher in: Applied Calculus (MAT 151) OR grade of B or higher in Precalculus (MAT 108)
  NOTE: If MAT151 is not taken prior to entering UMass, taken during the first semester at UMass
- PREDICTOR COURSES: prefer grade of B- or higher, but some grades of C are acceptable in: Microeconomics (ECO102), Macroeconomics (ECO101), Financial Accounting (ACC151 and ACC152), and Managerial Accounting (ACC203)
  NOTE: All predictor courses must be taken PRIOR to earning your BAT degree; you cannot earn your BAT degree then return to complete admissions requirements to Isenber School of Management.
  If you are taking a predictor course during the summer prior to entering UMass in the fall, your BAT degree will be earned in August.
- Exceptions are on a case-by-case basis; reach out to the UMass Transfer Admissions to confirm when an exception would be made.
- GCC Courses that fulfill degree requirements: Management (BUS205), Marketing (BUS209), Business Law (BUS155), Human Resources Management (BUS203)
University of Massachusetts Amherst ISENBERG SCHOOL OF MANAGEMENT
Bachelor of Science: Hospitality & Tourism Management, Sports Management

- GPA of 2.5 or higher for HTM
- GPA of 3.0 or higher for Sports Management
- No PREDICTOR COURSES required
- GCC Courses that fulfill degree requirements: Management (BUS205), Marketing (BUS209), Business Law (BUS155), Human Resources Management (BUS203)

University of Massachusetts Amherst
Bachelor of Science: Managerial Economics (Dept of Resource Economics)

- GPA of 2.50 or higher
- No PREDICTOR COURSES required
  - Although, grade of C- or higher in: Microeconomics (ECO102) and Macroeconomics (ECO101) recommended
  - MATH: grade of C- or higher in: Statistics (MAT114) and Applied Calculus (MAT151) recommended
- GCC Courses that fulfill degree requirements: Management (BUS205), Marketing (BUS203), Financial Accounting (ACC151 and ACC152), Environmental Economics (ECO113), and Microcomputer Software Tools I (CIS140)

Westfield State University
Bachelor of Business Management

- GPA of 2.50 or higher
- MATH: grade of C or higher in: Statistics (MAT114) or Applied Calculus (MAT151) – both recommended
- NOTE: If MAT114 and MAT151 are not taken prior to entering Westfield, taken during first semester at Westfield
- PREDICTOR COURSES: grade of C or higher in: Microeconomics (ECO102), Macroeconomics (ECO101), Microcomputer Software Tools I (CIS140), and Financial Accounting (ACC151 and ACC152)
- GCC Courses that fulfill degree requirements: Management Accounting (ACC203), Management (BUS205), Marketing (BUS209), Business Law (BUS155), Human Resources Management (BUS203)

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